# ACQUISITION, TECHNOLOGY AND LOGISTICS

#### OFFICE OF THE UNDER SECRETARY OF DEFENSE

#### 3000 DEFENSE PENTAGON WASHINGTON, DC 20301-3000

AUG 1 1 2016

MEMORANDUM FOR COMMANDER, UNITED STATES SPECIAL OPERATIONS
COMMAND, (ATTN: ACQUISITION EXECUTIVE)
COMMANDER, UNITED STATES TRANSPORTATION
COMMAND, (ATTN: ACQUISITION EXECUTIVE)
ASSISTANT SECRETARY OF THE ARMY
(ACQUISITION, LOGISTICS AND TECHNOLOGY)
ASSISTANT SECRETARY OF THE NAVY
(RESEARCH, DEVELOPMENT AND ACQUISITION)
ASSISTANT SECRETARY OF THE AIR FORCE
(ACQUISITION)
DIRECTORS OF THE DEFENSE AGENCIES
DIRECTORS OF THE DOD FIELD ACTIVITIES

SUBJECT: Acquisition Compliance Scorecard Third Quarter Fiscal Year 2016

This Third Quarter Fiscal Year (FY) 2016 Acquisition Compliance Scorecard features three issue areas: competition, contractor past performance and the DFARS Clause for Safeguarding Covered Defense Information and Cyber Incident Reporting. The metrics are summarized below. We provide these contract scorecards/metrics for your visibility and to improve compliance. These metrics are reported to the Office of Management and Budget as part of the Department of Defense's (DoD) Agency Priority Goal for Reform the Acquisition Process, the Office of Federal Procurement Policy, the Deputy Chief Management Officer as part of the DoD Agency Strategic Plan Fiscal Years 2015-2018 Version 1.0 and the Under Secretary of Defense for Acquisition, Technology and Logistics. The Third Quarter results will be posted on the Defense Procurement Acquisition Policy webpage, http://www.acq.osd.mil/dpap/, under "Hot Topics" Scorecards.

#### **Competition Scorecard**

Competition remains a recurring agenda item at the Business Senior Integration Group meetings. To increase visibility and ensure your organization's continued contribution to the Department achieving its competition goal, the Third Quarter FY 2016 competition results for the Department and each component are attached. The FY 2016 Department and Component competition goals are listed for comparison. In addition, the competition scorecard provides a comparison of Third Quarter of FY 2016 to Third Quarter of FY 2015. The metrics are derived from the standard competition report using data from Federal Procurement Data System - Next Generation (FPDS-NG) as of July 26, 2016.

#### Past Performance Scorecard

Timely reporting of quality past performance assessments remains extremely important because the Department's source selection officials rely on this information to make best value source selection decisions. The attached spreadsheet identifies the Past Performance Information Retrieval System compliance metrics as of July 6, 2016, and compares the Second Quarter FY

2016 data of 82.61% against the Third Quarter data of FY 2016 of 84.47% for an increase of 1.86%. I need your continuing efforts to improve our compliance to get us closer towards achieving the Office of Federal Procurement Policy mandated goal of 100%.

#### Safeguarding Covered Defense Information and Cyber Incident Reporting Scorecard

The threats facing the government's unclassified information have dramatically increased. Recent high-profile incidents involving government information demand that information system security requirements are clearly, effectively, and consistently communicated to both government and industry. DFARS Clause 252.204-7012, Safeguarding Covered Defense Information and Cyber Incident Reporting, requires contractors and subcontractors to provide adequate security to safeguard on any internal contractor information systems that process, store, or transit covered defense information and to rapidly report all cyber incidents to DoD. DFARS Clause 252.204-7012 is prescribed for use in all solicitations and contracts. The attached results for Third Quarter FY 2016 show improvement from 48% to the current compliance rate of 58%. However, this is significantly below last year's 75% compliance rate and we have a long way to go to achieve our goal of 95% compliance.

Questions regarding the Competition Scorecard should be directed to Mr. Larry McLaury at <a href="mailto:larry.j.mclaury2.civ@mail.mil">larry.j.mclaury2.civ@mail.mil</a> or (703) 697-6710; Past Performance Scorecard to Mr. Greg Snyder at <a href="mailto:gregory.d.snyder.civ@mail.mil">gregory.d.snyder.civ@mail.mil</a> or (703) 614-0719; and Safeguarding Covered Defense Information Scorecard to Ms. Mary Thomas at <a href="mailto:mary.s.thomas.civ@mail.mil">mary.s.thomas.civ@mail.mil</a> or (703) 693-7895.

Claire M. Grady

Director, Defense Procurement and Acquisition Policy

Attachments:

As stated

CC:

Under Secretary of Defense for Acquisition,

Technology and Logistics

Principal Deputy Under Secretary of Defense for Acquisition,

Technology and Logistics

Deputy Assistant Secretary of the Army

(Procurement)

Deputy Assistant Secretary of the Navy

(Acquisition and Procurement)

Deputy Assistant Secretary of the Air Force

(Contracting)

Deputy Assistant Secretary of Defense for

Systems Engineering

Deputy DoD Chief Information Officer for

Cybersecurity

Director for Defense Intelligence for

Intelligence and Security

### Competition Scorecard 3rd Qtr FY2016

							Non-
				FY 2016	FY 2016	Not Competed	Compete
Contracting Agency	Total Actions	Total Dollars		Compete %	Goal %	Dollars	Weight
DEPT OF THE AIR FORCE		\$ 45,760,023,759	14,313,206,179	31.3%		\$ 31,446,183,295	30%
DEPT OF THE ARMY		\$ 47,697,260,798	\$ 25,280,367,381	53.0%		\$ 22,401,429,469	22%
DEPT OF THE NAVY		\$ 64,202,584,287	\$ 25,298,586,433	39.4%	45.0%		38%
DEFENSE LOGISTICS AGENCY		\$ 20,234,129,348	16,588,768,810	82.0%	86.1%		4%
DEFENSE ADVANCED RESEARCH PROJECTS AGENCY	920		445,301,146	62.5%	77.5%		0%
DEFENSE COMMISSARY AGENCY	4,150		107,281,022	47.4%	56.1%		0%
DEFENSE CONTRACT MANAGEMENT AGENCY	349		50,359,209	61.3%	74.9%		0%
DEFENSE FINANCE AND ACCOUNTING SERVICE	541	\$ 175,731,929	\$ 150,739,353	85.8%	80.0%		0%
DEFENSE HEALTH AGENCY	3,717	\$ 10,982,128,506	\$ 9,562,632,094	87.1%	90.8%		1%
DEFENSE HUMAN RESOURCES ACTIVITY	288	\$ 89,467,849	\$ 65,144,007	72.8%	49.2%		0%
DEFENSE INFORMATION SYSTEMS AGENCY	23,634	\$ 3,433,560,503	\$ 2,543,216,228	74.1%	70.6%		1%
DEFENSE MEDIA ACTIVITY	305	\$ 36,792,937	\$ 25,907,921	70.4%	70.7%		0%
DEFENSE MICROELECTRONICS ACTIVITY	462	\$ 323,235,080	\$ 267,831,209	82.9%	91.2%		0%
DEFENSE SECURITY COOPERATION AGENCY	246	\$ 28,029,028	\$ 15,822,956	56.5%	66.2%		0%
DEFENSE SECURITY SERVICE	120	\$ 54,929,616	\$ 40,803,919	74.3%	72.1%	14,125,697	0%
DEFENSE THREAT REDUCTION AGENCY	1,324	\$ 598,393,775	\$ 505,520,736	84.5%	90.2%		0%
DEPT OF DEFENSE EDUCATION ACTIVITY	2,415	\$ 120,713,940	\$ 91,216,593	75.6%	84.4%		0%
JOINT IMPROVISED EXPLOSIVE DEVICE DEFEAT ORGANIZATION	84	\$ 34,974,029	\$ 34,525,310	98.7%	74.7%		0%
MISSILE DEFENSE AGENCY	3,221	\$ 5,055,508,375	\$ 2,403,497,249	47.5%	50.5%	\$ 2,652,011,126	3%
U.S. SPECIAL OPERATIONS COMMAND	4,732	\$ 2,196,481,203	\$ 1,528,536,695	69.6%	75.0%		1%
UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES	391	\$ 13,026,199	\$ 13,003,143	99.8%	53.6%	23,055	0%
USTRANSCOM	6,165,818	\$ 2,261,142,145	\$ 2,184,799,285	96.6%	98.0%		0%
WASHINGTON HEADQUARTERS SERVICES	5,889	\$ 838,408,141	\$ 430,360,485	51.3%	58.9%		0%
DEPARTMENT OF DEFENSE TOTAL	8,642,996	\$ 205,157,413,820	\$ 101,947,427,363	49.7%	57.0%	\$ 103,187,901,386	100%
Notes:							
DCMA data only covers procurement centers S5105A & S5121A			Legend		2016 Compete		
				<fy< td=""><td>2016 Compete</td><td>% Goal</td><td></td></fy<>	2016 Compete	% Goal	

	3rd Qtr	3rd Qtr	
	FY 2016	FY 2015	
Contracting Agency	Compete %	Compete %	Delta
DEPT OF THE AIR FORCE	31.3%	35.9%	-4.6%
DEPT OF THE ARMY	53.0%	54.7%	-1.7%
DEPT OF THE NAVY	39.4%	41.3%	-1.9%
DEFENSE LOGISTICS AGENCY	82.0%	84.3%	-2.3%
DEFENSE ADVANCED RESEARCH PROJECTS AGENCY	62.5%	71.9%	-9.4%
DEFENSE COMMISSARY AGENCY	47.4%	48.6%	-1.2%
DEFENSE CONTRACT MANAGEMENT AGENCY	61.3%	76.8%	-15.5%
DEFENSE FINANCE AND ACCOUNTING SERVICE	85.8%	82.7%	3.1%
DEFENSE HEALTH AGENCY	87.1%	87.3%	-0.3%
DEFENSE HUMAN RESOURCES ACTIVITY	72.8%	48.3%	24.5%
DEFENSE INFORMATION SYSTEMS AGENCY	74.1%	67.4%	6.6%
DEFENSE MEDIA ACTIVITY	70.4%	64.9%	5.5%
DEFENSE MICROELECTRONICS ACTIVITY	82.9%	89.6%	-6.7%
DEFENSE SECURITY COOPERATION AGENCY	56.5%	55.0%	1.4%
DEFENSE SECURITY SERVICE	74.3%	73.2%	1.1%
DEFENSE THREAT REDUCTION AGENCY	84.5%	86.0%	-1.5%
DEPT OF DEFENSE EDUCATION ACTIVITY	75.6%	86.5%	-11.0%
JOINT IMPROVISED EXPLOSIVE DEVICE DEFEAT ORGANIZATION	98.7%	72.7%	26.0%
MISSILE DEFENSE AGENCY	47.5%	46.1%	1.4%
U.S. SPECIAL OPERATIONS COMMAND	69.6%	74.4%	-4.8%
UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES	99.8%	86.8%	13.0%
USTRANSCOM	96.6%	98.8%	-2.2%
WASHINGTON HEADQUARTERS SERVICES	51.3%	58.7%	-7.3%
DEPARTMENT OF DEFENSE TOTAL	49.7%	52.9%	-3.2%
Data for FY 2015 Q3 pulled on 07/26/2016		Legend	>0% <0%

## Past Performance Scorecard 3rd Qtr FY2016

AGENCY CODE	AGENCY NAME	CONTRACT COUNT as of 4Apr16	CONTRACT COMPLETED COUNT as of 4Apr16	PERCENTAGE	CONTRACT COUNT as of 6Jul16	CONTRACT COMPLETED COUNT as of 6Jul16	PERCENTAGE	Delta	Overdue Reports
1700	DEPT OF THE NAVY	27340	20752	75.90%	27017	21023	77.81%	1.91%	5994
2100	DEPT OF THE ARMY	48914	40141	82.06%	47715	40172	84.19%	2.13%	7543
5700	DEPT OF THE AIR FORCE	14312	13140	91.81%	14048	13133	93.49%	1.68%	915
9748	DEFENSE HUMAN RESOURCES ACTIVITY	141	137	97.16%	138	136	98.55%	1.39%	2
9760	TRICARE MANAGEMENT ACTIVITY (TMA)	14	7	50.00%	14	7	50.00%	0.00%	7
9761	DEFENSE THREAT REDUCTION AGENCY (DTRA)	233	230	98.71%	231	228	98.70%	-0.01%	3
9763	DEFENSE CONTRACT MANAGEMENT AGENCY (DCMA)	437	385	88.10%	386	341	88.34%	0.24%	45
9771	DEFENSE MICROELECTRONICS ACTIVITY (DMEA)	53	53	100.00%	56	56	100.00%	0.00%	0
9776	USTRANSCOM	381	371	97.38%	403	394	97.77%	0.39%	9
JIAL	DEFENSE ADVANCED RESEARCH PROJECTS AGENCY (DARPA)	22	15	68.18%	23	15	65.22%	-2.96%	8
97AK	DEFENSE INFORMATION SYSTEMS AGENCY (DISA)	1624	1576	97.04%	1597	1570	98.31%	1.26%	27
97AS	DEFENSE LOGISTICS AGENCY	4282	4177	97.55%	4303	4225	98.19%	0.64%	78
	DEFENSE SECURITY COOPERATION AGENCY	42	33	78.57%	41	32	78.05%	-0.52%	9
97AV	DEFENSE SECURITY SERVICE	66	60	90.91%	65	64	98.46%	7.55%	1
97AZ	DEFENSE COMMISSARY AGENCY (DECA)	365	314	86.03%	344	304	88.37%	2.34%	40
	DEFENSE FINANCE AND ACCOUNTING SERVICE (DFAS)	148	143	96.62%	144	143	99.31%	2.68%	1
	DEFENSE HEALTH AGENCY (DHA)	350	93	26.57%	383	107	27.94%	1.37%	276
97F1	DEFENSE MEDIA ACTIVITY (DMA)	46	30	65.22%	46	31	67.39%	2.17%	15
	DEPT OF DEFENSE EDUCATION ACTIVITY (DODEA)	214	203	94.86%	215	209	97.21%	2.35%	6
97F5	WASHINGTON HEADQUARTERS SERVICES (WHS)	762	488	64.04%	757	489	64.60%	0.56%	268
97F7	JOINT IMPROVISED EXPLOSIVE DEVICE DEFEAT ORGANIZATION (JIEDDO)	39	23	58.97%	38	22	57.89%	-1.08%	16
3711VV	UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES (USUHS)	14	10	71.43%	16	12	75.00%	3.57%	4
97JC	MISSILE DEFENSE AGENCY (MDA)	159	158	99.37%	153	152	99.35%	-0.02%	1
97ZS	U.S. SPECIAL OPERATIONS COMMAND (USSOCOM)	377	349	92.57%	358	328	91.62%	-0.95%	30

	100335	82888	82.61%	98491	83193	84.47%	1.86%	15298
(does not include DLA) ODAs	5487	4678	85.26%	5408	4640	85.80%	0.54%	768

100% 90-99% 80-89% 70-79% <= 69%

# 3QFY2016 Scorecard Update for DFARS Clause 252.204-7012 Safeguarding Covered Defense Information and Cyber Incident Reporting

	2015-Q1	2015-Q2	2015-Q3	2015-Q4	2016-Q1	2016-Q2	2016-Q3	2016-Q4
Army	33%	41%	51%	60%	71%	67%	67%	
Navy	46%	87%	92%	93%	92%	93%	93%	
AF	22%	42%	62%	59%	64%	65%	58%	
DLA	82%	84%	84%	67%	16%	28%	42%	
DCMA	2%	83%	100%	89%	33%	82%	90%	
ODAs	26%	63%	87%	86%	87%	84%	88%	
Total	65%	77%	79%	71%	34%	48%	58%	

Scorecard Goal								
Status	Lower	Upper						
Green	92	100						
Yellow	85	< 92						
Red	0	< 85						

Trending Totals (w/late modifications)	2014 Summary	2015-Q1	2015-Q2	2015-Q3	2015-Q4	2015 Summary	2016-Q1	2016-Q2	2016-Q3	2016-Q4
Contracts w/clause info in EDA	251347	49102	56293	62738	88313	256446	46854	56068	61593	
Contracts w/DFARS Clause 252.204-7012	131431	36032	43666	49520	62578	191796	18285	26942	35810	
Scorecard %	52%	73%	78%	79%	71%	75%	39%	48%	58%	