DEFENSE DAILY

EMPOWERING PARTNER SUCCESS

Defense Daily is a premium, subscriber-first publication delivering daily intelligence on U.S. defense acquisition, policy, and programs—read by executives across government, the military, and the defense and aerospace industry.

For more than 66 years, our editors have gone beyond the headlines to analyze the programs, policies, and budget decisions shaping U.S. defense and national security. Subscribers trust Defense Daily for clear, in-depth coverage across every stage of the defense lifecycle, from concept and contract award to operational deployment and sustainment.



Access Intelligence is a **global leader in information and marketing**, offering a diverse portfolio of events, digital media, and data solutions.

Our team of experts nationwide combines unmatched skills in **content creation**, **marketing**, **analytics and event execution**.

Empowered by a strong parent company, our brands harness scale, innovation, and credibility to deliver unparalleled value to every industry we serve.

CRITICAL INFRASTRUCTURE

- DIVISION-

Access Intelligence's Critical Infrastructure Division serves markets spanning **aviation**, **defense**, **energy**, **healthcare**, **chemical**, **power**, **and more**.

At the nexus of security, resilience and technology, our trusted media and event platforms connect industry leaders around topics such as AI, 5G, cybersecurity, and data management.

Powered by the strength of Access Intelligence, we deliver influential platforms that drive growth and innovation across critical sectors.

AEROSPACE

Via Satellite









DEFENSE DAILY

Capitol Hill Report

DD Military Space Update

DD Weekly Digest





HEALTHCARE





OR Business Management Summit^{*}

INFRASTRUCTURE











P3 | Higher Education





U.S. NUCLEAR ENTERPRISE













ENERGY & ENGINEERING





Data Center/ **POWER** exchange

















UNIFYING COMMERCIAL & DEFENSE REACH

By integrating the Satellite Group, Defense Daily and Avionics, we now bring deeper, more cohesive coverage across the full government, military and commercial aerospace ecosystem.

DEFENSE DAILY

Via Satellite









KEY STRENGTHS & VALUE PROPOSITION

Expanded Government & Military Footprint

- Access to DoW, intelligence and aerospace leadership
- Deeper reach across mission and acquisition audiences
- Stronger access to government and military decision-makers

· Cross-Market Intelligence

- Coverage spans satcom, avionics, cyber & defense primes
- Enables clients to navigate interconnected opportunities

Content & Thought Leadership

- From Via Satellite to Defense Daily, we deliver insights and analysis that resonate with both strategic and technical stakeholders
- Consistent, holistic coverage across commercial, defense and aerospace markets
- Differentiated positioning as a trusted partner across the ecosystem





DEFENSE DAILY

From the Pentagon to Capitol Hill, Defense Daily reports on the military, federal agencies, and industry partners shaping U.S. defense and national security, including the military space domain.











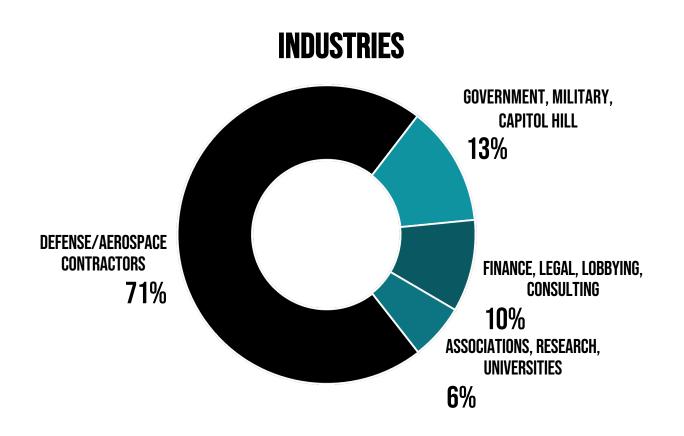


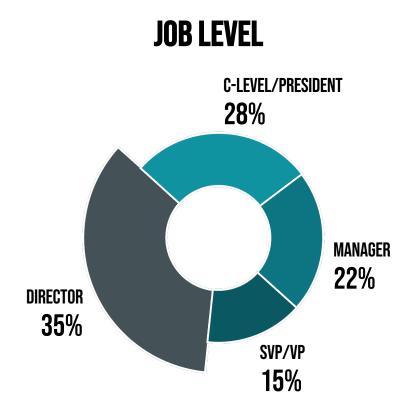




DEFENSE DAILY AUDIENCE PROFILE

Defense Daily serves a highly qualified audience of decision-makers across the defense, aerospace, and government sectors. Our readers include program and acquisition officials, policymakers, and industry executives who rely on our reporting to inform strategies, guide partnerships, and anticipate policy and funding shifts.





AUDIENCE REACH

Delivering trusted defense intelligence across web, email, and social

MONTHLY PAGEVIEWS

71K

SOCIAL FOLLOWERS

38K

MARKETABLE EMAILS

84K

WEEKLY NEWSLETTER SUBSCRIBERS

32K

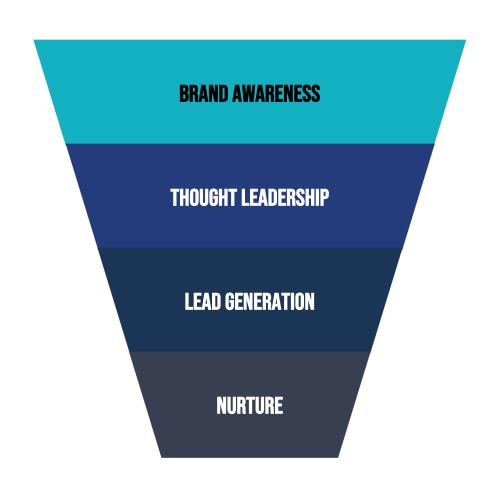
AD IMPRESSIONS

3.5 **MM**

WHAT ARE YOUR GOALS?

Whether your goals include building brand awareness demonstrating thought leadership, generating qualified leads, or strengthening strategic relationships, Defense Daily offers tailored programs that connect you with the most influential audience defense and aerospace.

Our integrated advertising and sponsorship opportunities deliver measurable impact, amplifying your message, advancing your brand's credibility, and engaging key decision-makers across the defense ecosystem.



BRAND AWARENESS SOLUTIONS

WEBSITE ADVERTISING

Place your banner and native ads embedded within and alongside editorial content on DefenseDaily.com.

NEWSLETTER ADVERTISING

Share your messaging with our highly engaged global audience across our weekly newsletters: Defense Daily Weekly Digest, Defense Daily Capitol Hill Report and Defense Daily Military Space Update.

DIGITAL SHOW DAILIES

Promote your brand during major industry events through our Special Edition Digital Show Dailies. Align with full event coverage and reach an engaged defense and aerospace audience directly in their inboxes for maximum exposure.

TARGETED EBLASTS

Deploy your message to a target audience of 5,000 names from our database.

BRAND BOOST

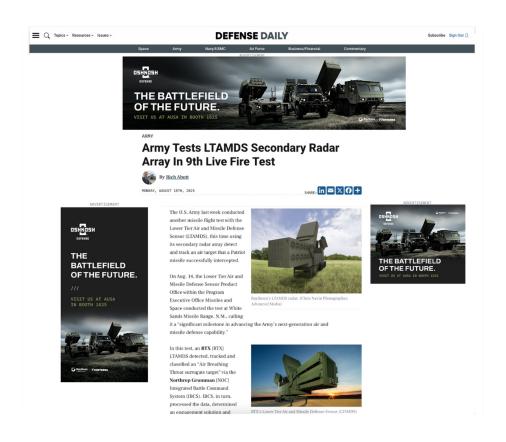
Leverage our first-party data to target your ideal audience on our site, through programmatic, and on Facebook and LinkedIn.

VIDEO BOOST

Expand the reach of your video to the Defense Daily audience with targeted video ads optimized for impressions, clicks or complete views.

SCHEDULE A MEETING!

WEBSITE ADVERTISING



PAGE TAKEOVER

Command attention with full-page exclusivity

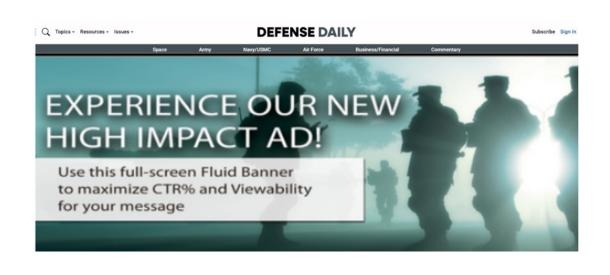
Capture the attention of Defense Daily's influential subscriber base with ads in all primary banner positions, delivering a cohesive message across every article page. Each page features one exclusive advertiser, creating a clean, high-impact experience that enhances visibility and brand recall among senior defense and aerospace leaders.

- Limited to 4 advertisers per month (50K+ impressions each)
- Ads appear across all desktop and mobile ad units
- Leaderboard 970×250, Left Rail 300×600, Medium Rectangle 300×250, Center Banner 728×90
- Unified creative ensures a consistent, high-impact reader experience

Pricing: \$6,000/mo



WEBSITE ADVERTISING

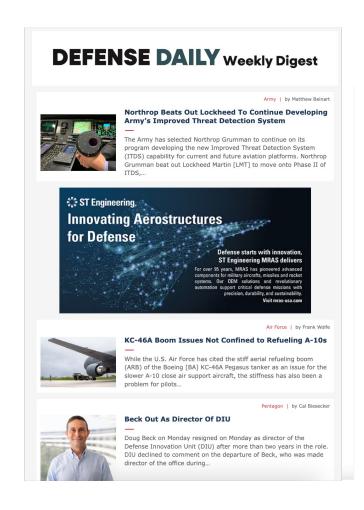


HIGH VISIBILITY AD UNITS

- Fluid \$4,000/Week
 - Maximize CTR % and viewability with our highimpact fluid banner
 - Sticky Feature: 90px of the ad remains at the top as viewers scroll down.
- Native Ad \$200 CPM
 - Native text ad embedded within editorial content



NEWSLETTER ADVERTISING



DEFENSE DAILY WEEKLY DIGEST

Delivered every Tuesday, the Defense Daily Weekly Digest reaches senior executives and policymakers with the week's most important defense and aerospace developments. This complimentary briefing offers an ideal platform for impactful brand visibility among decision-makers shaping U.S. defense and national security.

• Sponsorship Options:

- Display Ad (600x300): 1x \$2,400 | 4x \$2,200 | 12x \$2,000
- Exclusive Takeover: 1x \$4,000 | 4x \$3,500 | 8x \$3,000

Exclusive Takeover Includes:

• Prominent logo placement, a long-form native ad integrated within content, and a premium display ad for maximum visibility.

View Takeover Example Here



NEWSLETTER ADVERTISING

DEFENSE DAILY Military Space Update

TOP STORY | Frank Wolfe

Space Force Solicits Industry Ideas On 'Quick and Efficient' SBI Deployment



The U.S. Space Force program executive office for space combat power is soliciting input from industry on the rapid fielding of space based interceptors (SBI), which the Trump administration's Golden Dome is to use against hypersonic and ballistic missiles and...[continued]

INTELLIGENCE COMMUNITY | Cal Biesecker

Ursa Space, NV5 Nab First Luno B Awards By NGA

The National Geospatial-Intelligence Agency (NGA) last Wednesday announced its first awards under its Luno B commercial analytics services contract with orders to Ursa Space Systems and NV5 Geospatial. Under a \$21 million award dubbed TrueSight, Ursa will provide commercial analytics. [continued]



DEFENSE DAILY MILITARY SPACE UPDATE

Published every other Wednesday, the Military Space Update reaches top defense, Space Force, and Air Force leaders focused on the evolving military space enterprise. This complimentary briefing offers a high-impact opportunity to align your brand with the programs, technologies, and initiatives shaping U.S. military space operations.

Sponsorship Options:

- Display Ad (600x300): 1x \$2,400 | 4x \$2,200 | 12x \$2,000
- Exclusive Takeover: 1x \$4,000 | 4x \$3,500 | 8x \$3,000

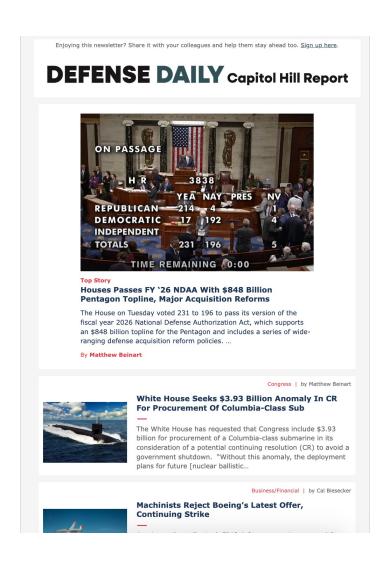
Exclusive Takeover Includes:

 Prominent logo placement, a long-form native ad integrated within content, and a premium display ad for maximum visibility.

View Takeover Example Here



NEWSLETTER ADVERTISING



DEFENSE DAILY CAPITOL HILL REPORT

Delivered every Monday morning, the Capitol Hill Report connects your brand with defense legislators, congressional staff, and industry leaders shaping U.S. defense policy and spending. This complimentary briefing offers prime exposure to key decision-makers driving national defense priorities each week.

Sponsorship Options:

- Display Ad (600x300): 1x \$2,400 | 4x \$2,200 | 12x \$2,000
- Exclusive Takeover: 1x \$4,000 | 4x \$3,500 | 8x \$3,000

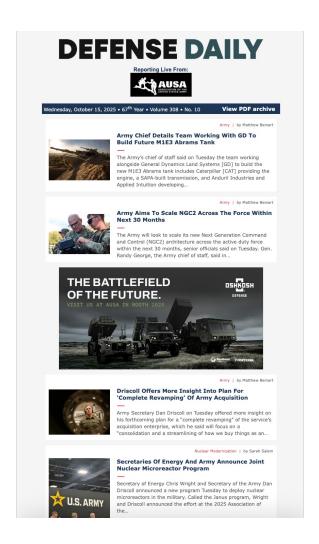
Exclusive Takeover Includes:

 Prominent logo placement, a long-form native ad integrated within content, and a premium display ad for maximum visibility.

View Takeover Example Here



DIGITAL SHOW DAILIES



DEFENSE DAILY DIGITAL SHOW DAILIES

Published during major industry events, the Digital Show Dailies deliver real-time coverage and analysis directly from the show floor. These special editions reach Defense Daily's full database, extending beyond paid subscribers to engage the broader defense and aerospace community.

This exclusive opportunity allows up to three advertisers per event to align their brand with open-access coverage—normally reserved for subscribers—and gain premium visibility across the entire Defense Daily audience.

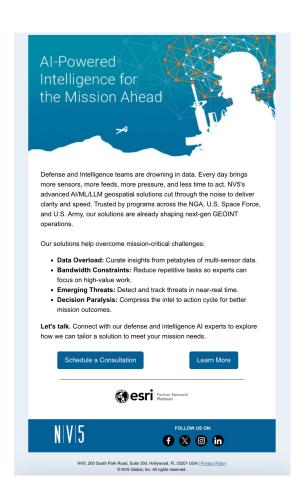
Pricing:

- \$8,000 Includes three (3) Show Daily editions per event
- Limited to three (3) sponsors per event

View Show Daily Example Here



EMAIL MARKETING



TARGETED EMAIL BLASTS

Showcase your expertise, share your latest case studies, or announce new products directly to 5,000 targeted Defense Daily readers.

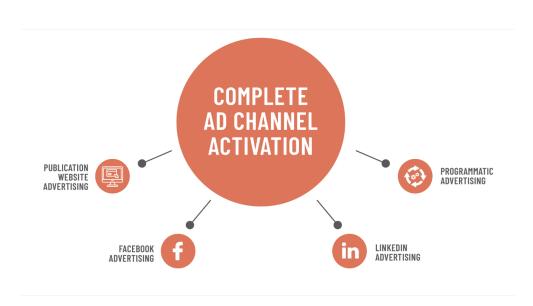
Program Features

- You supply an HTML file and a subject line
- You select your target audience
- After one week, we follow up with a report including full deployment analytics

Pricing: \$4,900



BRAND BOOST



DEFENSE DAILY BRAND BOOST

Extend your campaign reach and connect with high-value prospects through Defense Daily's targeted Brand Boost program. Using our first-party audience data, your ads reach defense and aerospace professionals wherever they are—on our site, across programmatic networks, and on key social channels.

- Capabilities:
 - Precision targeting using identity-matched first-party data
 - Multi-channel delivery across programmatic, Meta, YouTube,
 - Brand-safe placements managed by our in-house Ad Operations team
 - Optional custom blacklist/whitelist for added control

Pricing: Starts at \$6,000 per month



VIDEO BOOST



DEFENSE DAILY VIDEO BOOST

Expand the reach of your video content with Defense Daily's multichannel Video Boost program. Using our first-party audience data, your videos are served to verified defense and aerospace professionals across programmatic, Meta, and YouTube—maximizing exposure and engagement.

- Capabilities:
 - Precision targeting using first-party data to reach active defense audiences
 - Multi-channel activation across Programmatic, Meta, and YouTube
 - Optimized for impressions, clicks, or complete views
 - Expert support to guide creative and content strategy

Pricing: Starts at \$9,500 per month



THOUGHT LEADERSHIP SOLUTIONS

SPONSORED CONTENT & EXECUTIVE INTERVIEWS

Showcase your expertise through custom opportunities developed with our editorial and marketing teams. Options include sponsored articles, written Q&As, and on-camera interviews filmed at major defense industry events, all designed to highlight your leaders, insights, and innovations before a high-value audience.

BUILT-FOR-YOU EVENTS

From a sponsored networking reception to an invite-only executive dinner or roundtable, we build events that help you deepen relationships, accelerate deals, and elevate your brand.

QUIZ SPONSORSHIPS

Engage Defense Daily readers through our interactive monthly quizzes designed to test industry knowledge and spark conversation. Sponsorships drive brand visibility and website traffic while generating qualified leads through a fun, highengagement format.

BRAND CONNECT

Syndicate your top-of-funnel content on DefenseDaily.com and drive traffic to your asset using our most effective marketing tactics.

SCHEDULE A MEETING!

SPONSORED VIDEO INTERVIEWS



EXECUTIVE INSIGHTS IN 5 MINUTES

Stand out at busy trade shows with a 3–5-minute video interview featuring your executive and a Defense Daily editor. These conversations showcase your expertise, position your brand as a thought leader, and extend visibility through our website, newsletters, social media, and event coverage.

Your Sponsorship Package Includes:

- Video featured in Digital Show Daily event coverage and Defense Daily Weekly Digest
- Post-event social media promotion with a 30-second highlight clip
- Full video files provided for your own marketing use

Pricing: \$7,500

SPONSORED CONTENT



SPONSORED CONTENT & EXECUTIVE INTERVIEWS

Showcase your brand's expertise through a written Q&A or a custom sponsored content campaign developed in collaboration with you and the Defense Daily editorial team. This modern, multimedia program integrates long-form storytelling, digital promotion, and measurable engagement to connect your brand with the defense and aerospace community.

Each campaign includes:

- HTML & PDF versions of the article for use on your website or channels
- 2x newsletter ads in your choice of DD's Weekly newsletters
- 1x dedicated e-blast to 5K targeted segment of Defense Daily database
- 2x social media posts amplifying campaign reach

Pricing: Starts at \$13,750



SPONSORED CONTENT

DEFENSE DAILY

Navy/USMC

Business/Financial

PARTNER CONTENT

Viper Shield Is in Production: Priming the F-16 for Tomorrow's Fight

TUESDAY, OCTOBER 1ST, 2024









L3Harris' Viper Shield-the only modern F-16 electronic warfare system currently in productionharnesses the power of software to give pilots and commanders the edge in an increasingly contested battlespace.

With an extensive history and unsurpassed reputation for agility, versatility and maneuverability, the F-16 is the world's most widely used military fixed-wing aircraft. L3Harris is leading the charge to keep this icon of the skies protected from sophisticated threats and primed to dominate the future fight. Learn More



SPONSORED CONTENT & EXECUTIVE INTERVIEWS

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- Each campaign includes:
 - HTML & PDF versions of the content for use on your website or channels
 - 2x newsletter ads in your choice of DD's Weekly newsletters
 - 1x dedicated e-blast to 5K targeted segment of Defense Daily database
 - 2x social media posts amplifying campaign reach

Pricing: \$13,750 - \$16,000

BUILT-FOR-YOU EVENTS



EXCLUSIVE NETWORKING EVENT, BY YOU — POWERED BY US

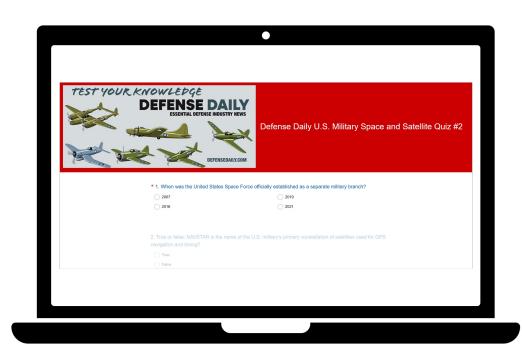
From a sponsored networking reception to an invite-only executive dinner or roundtable, we build events that help you deepen relationships, accelerate deals, and elevate your brand.

Each event includes a tailored media package designed to maximize visibility before, during, and after the event. Depending on the format, this may include branding across signage and promotional materials, social media promotion, newsletter, website, and magazine advertising, and even custom content to showcase your thought leadership.

Pricing: Custom



INTERACTIVE QUIZ SPONSORSHIPS



DEFENSE DAILY INTERACTIVE QUIZES

Defense Daily offers its' readers engaging and interactive monthly quizzes. Create your own custom Test Your Knowledge quiz and promote your brand to the DD audience while driving traffic to your own website and generating leads.

- 5-10 Questions
- Logo throughout quiz experience
- Promotion through full database email blast + social media

Pricing: \$6,500



BRAND CONNECT

BRAND CONNECT



DEFENSE DAILY BRAND CONNECT

Expand the reach of your content and build brand awareness among key decision-makers in the defense and aerospace industry. Brand Connect transforms your white papers, reports, and videos into fully promoted content experiences—delivered directly to our engaged professional community.

- How It Works:
 - 1. Provide your content asset (article, video, infographic, or report)
 - 2. Select your target audience from our proprietary database
 - 3. Our team develops and executes the full promotional campaign

Pricing: Starts at \$9,500/mo



LEAD GENERATION SOLUTIONS

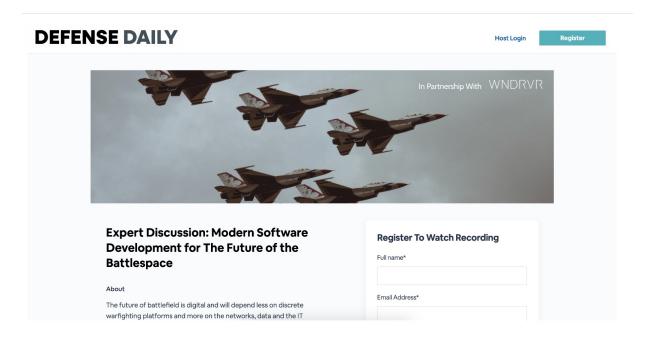
LIVE WEBINARS

Present a live, interactive webinar to our highly engaged audience. Our editorial team moderates and hosts while our marketing team manages all webinar promotion, registration and lead generation.

PIPELINE

Host gated, downloadable content on our site to generate leads. Each Pipeline campaign comes with a strategic marketing package to reach your target audience.

LIVE WEBINARS



LIVE & ON-DEMAND WEBINARS

Generate qualified leads while showcasing your thought leadership through a custom Defense Daily webinar. You select the topic and speakers—our team manages production, promotion, and moderation to deliver a seamless, high-credibility experience under the Defense Daily brand.

Why Our Clients Value Our Webinars

- Third party credibility with Defense Daily moderation and branding
- Our reach and penetration into the market
- Lead generation with full registration and engagement data

Pricing: 1-hour webinar \$16,000



PIPELINE





DEFENSE DAILY PIPELINE

Expand the reach of your gated content and generate qualified leads through Defense Daily's trusted, subscriber-based network of defense and aerospace decision-makers. Pipeline campaigns help you capture marketing consent and deliver new contacts your sales team can act on right away.

- How It Works:
 - 1. Provide your gated asset (e.g., report, whitepaper, or case study)
 - 2. Select your target audience from our database
 - 3. Our team executes a fully managed, multi-channel campaign

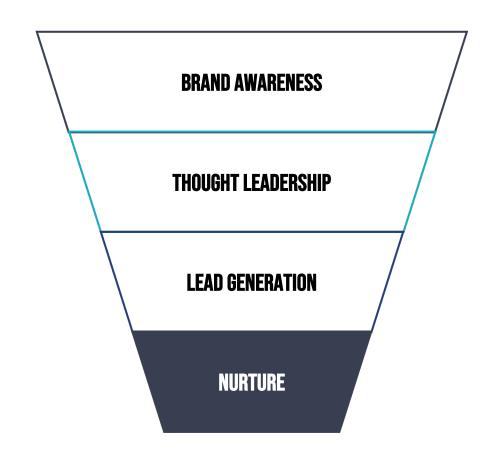
Pricing: Starts at \$11,000 per month



NURTURE

Learn More About Flow

Strengthen client and prospect relationships using Defense Daily's Flow solution. These longer-term, multi-asset targeted content marketing campaign are designed to engage your audience at every stage, fostering meaningful connections and ongoing dialogue.



Dynamic Communication Experience Powered by Engagement Campaign Automation Target Audience Extension Ads Asset 1 Asset 1 Asset 1 Asset 2 Asset 3 Audience Extension Ads

FLOW IS MARKETING ORCHESTRATION

WHY FLOW?

- GENERATE WARMER, SALES-READY LEADS
- BETTER RESPONSE TO CAMPAIGNS DUE TO TARGETING/RELEVANCE
- MOVE LEADS THROUGH THE FUNNEL FASTER
- HIGHER ACCEPTANCE OF LEADS FROM SALES
- CONTRIBUTE GREATER VALUE TO SALES PIPELINE

SCHEDULE A MEETING TODAY!

MEET THE EDITORIAL TEAM



John Robinson is managing editor of Defense Daily. He has covered all the military services as well as Congress for the newsletter. Mr. Robinson started his career as a sportswriter for the Associated Press in Rome, Italy.



Cal Biesecker is a senior reporter for Defense Daily, covering emerging tech, startups, and business trends shaping the defense sector. His reporting includes industry financials, mergers and acquisitions, and key congressional activity on innovation and acquisition policy.



Frank Wolfe is the Air Force and Space Force reporter for Defense Daily. A native of the Washington, D.C. area, he has worked at a number of publications, including The Arkansas Democrat-Gazette and Forbes Magazine.



Richard Abott writes on the Navy, Marine Corps and missile defense. He has researched and written about various U.S. defense and nuclear weapons issues at the Federation of American Scientists, the Wisconsin Project on Nuclear Arms Control, the National Iranian American Council, and the British American Security Information Council.



Matthew Beinart is a reporter with Defense Daily where he covers the Army, Marine Corps, cyber security and the Pentagon. Matthew's beat focuses on ground vehicles, tactical networks, major budget decisions and everything in between.



Sarah Salem covers the U.S. nuclear weapons programs at the Department of Energy and Department of Defense, and any bills, hearings or budgets in Congress pertaining to those programs. Her work has been featured in publications like The Washington Post and Reuters.

MEET THE DEFENSE DAILY

BUSINESS TEAM



Brand
Director,
Aerospace
Group



VP of Sales
352-8734288
Schedule a
Meeting w/
Amy

AMY LORIA



ELISABETH
MIJUCA

Marketing
Director



FARNSWORTH

Manager,
Digital
Strategy and
Operations

MILES

SCHEDULE A MEETING!